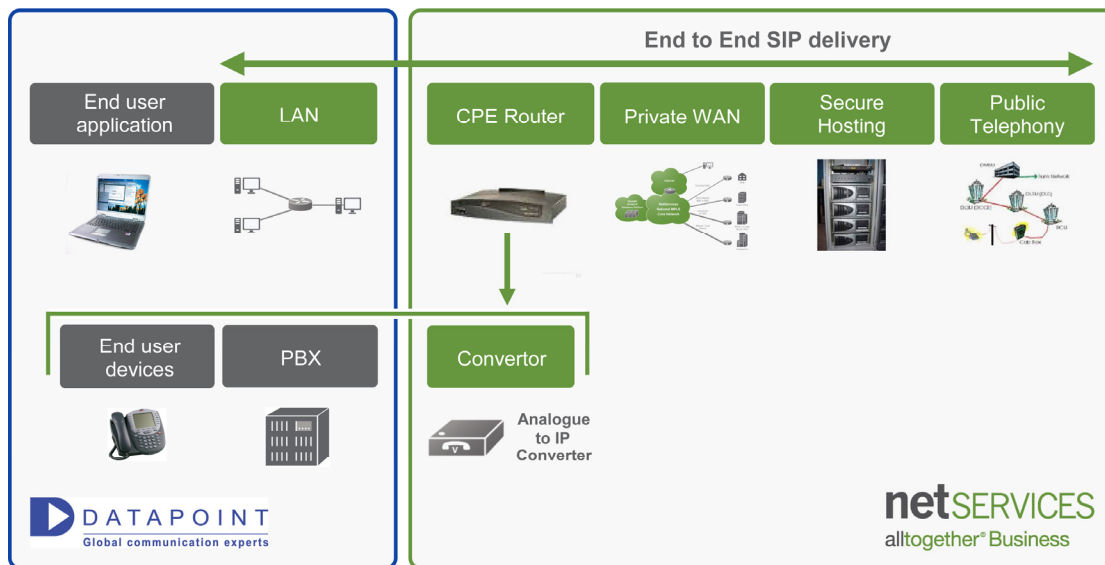


NetServices expands partner network with Datapoint appointment

Specialist business telco, NetServices Plc has made a key addition to its growing UK reseller network after signing a three year partner agreement with leading contact centre systems integrator, Datapoint.

The agreement will see Datapoint offering its extensive customer base, which includes major banks, the full range of NetServices products and services. It is a partnership founded on the companies' complementary offerings, with NetServices' capabilities as a SIP-enabled network provider presenting excellent business opportunities to Datapoint, which is best known for providing enterprise and contact centre communication systems.



Datapoint's chief technical officer, David DuToit explains: "We chose to work with NetServices above all other providers as they are innovative, flexible and one of the leaders in voice enabling networks. Their technology is not only robust to meet the challenging needs of busy call-centres, but also allows customers to save money by reducing call costs and getting the best possible value out of their existing applications."

“Being able to take NetServices products to market will make Datapoint an end-to-end service provider, allowing us to offer solutions to customers that are both ‘best-of-breed’ and highly competitive.”

NetServices CEO, Mark Vickers, concludes: “This agreement with Datapoint represents the ideal partnership for both companies and our customers. Together, the ‘whole solutions’ we can offer will be attractive to businesses crying out for a credible and reliable way to mix and manage their hosting, voice and data networks. What’s more, as a ‘one-stop shop’ these solutions promise to be as convenient as they are comprehensive.

“We look forward to working closely with Datapoint to bringing the considerable benefits of NetServices solutions to truly global companies.”

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